



## Minutes of CalPACE Board Meeting

February 25, 2020

The California Endowment – Sacramento, CA

### Attendees

#### Board members:

Arnold Possick, Brandman Centers for Senior Care  
Cheryl Wilson, St. Paul's PACE  
Eileen Kunz, On Lok Lifeways  
Elizabeth Carty, WelbeHealth  
Elizabeth Lee, CalOptima PACE  
Julie Erdmann, Sutter SeniorCare PACE  
Kevin Mattson, San Diego PACE  
Linda Trowbridge, Center for Elders' Independence  
Maria Zamora, AltaMed PACE  
Phil Tsunoda, Fresno PACE

#### CalPACE staff:

Peter Hansel, Chief Executive Officer  
Jennifer Blankenship, Senior Director of Operations  
Fred Main, CalPACE Counsel

#### Other CalPACE Officers:

Bing Isenberg, Center for Elders' Independence

#### Guests:

Bev Dahan, InnovAge  
Carol Hubbard, St. Paul's PACE  
Cindy Ward, LeadingAge California  
Jackie Mark, CalOptima PACE  
Jeff Gering, Family Health Centers of San Diego  
Karli Holkko, WelbeHealth  
Maria Lozzano, InnovAge  
Pamela Ansley, Sutter SeniorCare PACE  
Randall Sanner, St. Paul's PACE  
Rena Smith, Gary and Mary West PACE  
Susie Fishenfeld, Brandman Centers for Senior Care

#### Board members absent:

Fran Butler Cohen, Family Health Centers of San Diego  
Joyce Hayes, Redwood Coast PACE  
Tim Lash, Gary and Mary West PACE

**Note: These minutes are confidential and privileged and should not be circulated outside of the CalPACE Board.**

Board Chair Linda Trowbridge welcomed members and convened the meeting at 2:30 P.M.

### DECISIONS

**Minutes of February 6, 2020 meeting:** Adopted on 9 – 0 vote with Elizabeth Lee abstaining (Mattson; Erdman).

**CalPACE financials as of December 31, 2019:** Cindy Ward, Chief Financial Officer for Leading Age CA, presented six-month financial statements for CalPACE as of December 31, 2019. On the statement of financial position, there is an increase in cash over the prior year due to advance payments as well as receivables reflecting member receivables due. Overall, net assets reflect an increase of \$92,158 from June 30, 2019. On the statement of activities, revenues are 3% better than budget overall, primarily due to receipt of revenue for the PACE2.0 program which was not included in the approved budget. Overall operating expenses are 230% better than budget year to date but are expected to level out throughout the year. Most expenditure variances are related to timing of the expenses. Net Surplus is at \$92,158 for the year.

Ms. Ward noted that there are not any concerns with payments that are due but not yet paid. In response to a question concerning delays in website upgrades, Jennifer Blankenship noted that the delay has been in adoption of the back-end portal portion of the website. The technology for this has evolved and the costs have gone up. CalPACE staff are still evaluating and costing out options for this. Adopted on a 10-0 vote (Zamora; Mattson).

**CalPACE proposals for Medi-Cal Healthier CA for All:** Board chair Linda Trowbridge noted that CalPACES proposal and overall strategy for the Medi-Cal Healthier CA for All proposal were discussed on a call with some board members on February 18. Peter Hansel summarized the proposals and tasks that were discussed, which include development of legislative language and formation of two technical work groups, one to develop recommended criteria for an auto referral system to refer potential PACE eligible beneficiaries to PACE organizations, and one to develop additional health risk assessment criteria for identification and referral to PACE of potential PACE eligible beneficiaries.

Members asked questions about the value of an auto assignment plan and how it would work in areas with more than one PACE organization. Elizabeth Lee noted that it could be problematic for COHS counties given how they process and refer new enrollments and recommended that COHS counties should be excluded from the process. Linda Trowbridge noted that to make it workable the turnaround time for assessments may need to be lowered to 30 days. She further noted that development of the actual processes for auto referral and PACE inclusion in risk assessment may take into 2022 or 2023. Eileen Kunz stated that CalPACE should leverage its experiences with Cal MediConnect in developing these proposals and recommended that an expert be brought in to help with the auto referral concept and that the technical work groups begin quickly.

Following discussion, three motions were put forward: (1) A motion to adopt the recommended legislative language with a carve out of COHS plans (Lee; motion failed due to a lack of a second); (2) A motion to adopt and put forward the legislative language with further discussion to occur on whether to include a carve out for COHS plans and with the ability of the board to amend later (Possick/Carty; passed on a 10-0 vote with Elizabeth Lee abstaining); and (3) A motion to proceed with the workgroups to develop recommendations on auto referral and inclusion of PACE in plans' health risk assessment processes with technical assistance (Carty/Maria Zamora; passed on 10 – 0 vote).

## **Discussion**

**CalPACE Affiliates program update:** Jennifer Blankenship provided a status report on the CalPACE Affiliates program. There is growing interest in the program but in order to keep growing CalPACE needs to receive leads for new membership from its board members. She requested that each board member provide three potential new vendors by April 1. CalPACE will be sending membership renewal invoices in the next few months and it is likely that several will decide to not renew their membership. In response to questions, Ms. Blankenship noted that the date for the next Meet and Greet event is August 26. She noted that informally, some Affiliate members are expressing concerns about not getting phone calls returned from CalPACE members. Several specific companies have indicated that they will not be renewing their membership and others could potentially as well.

**Other business:**

Fred Main provided an overview of AB 2492 (Choi), which has been introduced to require the Department of Public Health to approve the same capacity limit for an ADHC that is part of a PACE Center as is allowed as part of DHCS' approval. Karli Holkko explained that the bill originated from a legislative staff visit to the Sutter SeniorCare center. Members expressed concerns that the bill could allow DPH to set limits different from those set by the Fire Marshall. Following discussion, there was consensus to watch the bill carefully and provide updates to the board.

Maria Zamora noted the passing of Marie Torres' mother who was an active community member and entrepreneur in the east Lost Angeles area.

The meeting adjourned at 3:55.

Respectfully submitted,

Eileen Kunz, Secretary

Prepared by: Peter Hansel, Chief Executive Officer  
Jennifer Blankenship, Vice President of Operations